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March 2017

From the President



Do you feel lucky? I hope your answer to that question is “yes”, not only because you feel good about your March Madness brackets, but more importantly because you have bought your ticket to the **11th Annual CREW Charlotte Casino Night on April 27th.**

Sponsored by [SmartCEO](#), the event will run from 5:30-9:30 pm at LaCa Projects off of Morehead Street. Not only will you be able to enjoy a fun night of games and networking, but you will be able to experience a gallery representing influential and emerging artists. After the unfortunate cancellation of our marquee event last year following the civil unrest in our City, we are thrilled to be able to resurrect the action this spring. Tell your friends, family, and colleagues about it – it’s the best real estate networking opportunity in town with an anticipated crowd of over 200 attendees.

Events

CREW and other local events



March 23, 2017 11:45 a.m. - 1:00 p.m.
[SouthPark Lunch Ladder \(Members Only\)](#)
[Register Now](#)

March 23, 2017 11:30 a.m. - 1:00 p.m.
[Uptown Lunch Ladder \(Members Only\)](#)
[Register Now](#)

March 28, 2017 9:30 a.m. - 6:00 p.m.
[CREW Charlotte's 2nd Annual Golf Event](#)
[Register Now](#)

April 27, 2017 5:30 p.m. - 9:30 p.m.
[CREW Charlotte's Casino Night](#)
[Register Now](#)

Welcome

Say hello to our newest members



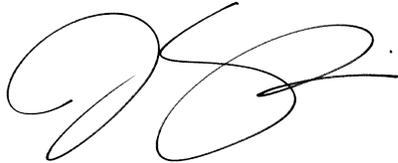
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We were able to hold a very successful silent

auction in September, raising over \$25,000 for scholarships supporting young women pursuing careers in the real estate industry through CREW Foundation, UNC Charlotte and Queens University. While there will not be an auction associated with this year's Casino Night event, we will be offering a couple fun raffles throughout the night.

If you have attended a past CREW Charlotte Casino Night event, you know the only place to be on April 27th this year is networking with us. If you have never been, I encourage you to purchase your tickets today. You certainly don't want to find out after the fact that you missed a great event! Click [here](#) to register today.

See you at the tables next month!



Ashley Frusti
ai Design Group

Jordan Hart
Wells Fargo Bank

Maggie Mitchem-Flanigan
Gilbane Building Company

Ragan Rose
Southern Real Estate

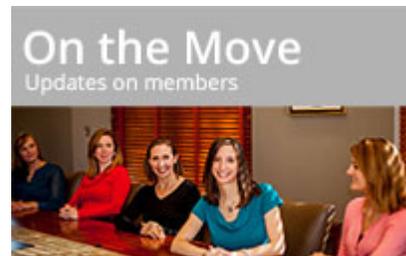
Emily Scofield
JLL

Yami Siesel
Yaffa Investments

Sedona Simpson
Queens University of Charlotte

Kris Tremblay
Levine Properties

For complete contact information, please login to [CREWbiz](#).



Please contact [Patty Drummond](#) with your career updates.

Highlights

Habitat for Humanity **Build Days** **for Build Days** **CREW**

Charlotte is excited to partner with Wells Fargo again this year to fill volunteer slots with a mix of **Wells Fargo** and **CREW members**. To register, please [click here](#). Enter your group ID number (2815), check the box next to the group name; click "SELECT" and then on the Volunteer Group Shift Search page,



Member Spotlights



Kelli Davis
HarkerDoerre

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and click "SELECT"

Thursday, March 30th – Vinyl Siding Installation

Thursday, April 13th – Prime Paint

Friday, April 21st – Interior Paint



CREW's Becoming an Authentic Leader Program

CREW

Charlotte has officially kicked-off its first leadership program, Becoming An Authentic Leader – Powered by ATHENA International and sponsored by KPMG. Participant feedback has been extremely positive, a testament of the outstanding program prepared by Sharon Reed, program facilitator, inspiring coach, and noted book author. With 26 participants ranging from real estate, law, and accounting firms to engineering, construction, architecture and design, the inaugural 2017 leadership class represents both CREW members and non-members for an incredibly diverse and relevant real estate work force. Initial survey results indicate high engagement and results driven learning and insight for all, with average scores between 4-5 on a scale of 1-5 success metrics. Survey comments received thus far include "activities were spot on and extremely beneficial" and "I enjoyed all of the exercises and was engaged all day." Becoming an Authentic Leader will be offered through CREW Charlotte every two years and is open to members and non-members alike. Visit [CREW Charlotte's website](#) for additional information.

"After just two sessions, I am finding new tools that are helping me lead with authenticity. Through CREW's *Becoming an Authentic Leader*, I am being fed and encouraged in a way



Lisa Shields Cook
Fidelity National Title

[To read the member spotlights, please click here.](#)

Members Making Deals

[Marie McLucas](#)

Thanks to partner sponsors Janeen Miller Hogue with The Miller Hogue Law Firm and Shawn McMillian with McMillan for closing transactions for me in NC and SC recently and to Dawn Royle at silver sponsor, Investors Title for providing the coverage.

[Click here for more deals.](#)

Job Opportunities

Senior Brokerage Assistant with JLL

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Announcements

[NewDominion Bank Appoints Treasury, Sales Officer & Commercial Real Estate Expert](#)

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sessions!" – Robin Turner, Director of Sales at O'Leary Waste Systems.



Thank you to all who participated in our **Dress for Success** drive held at our March luncheon. It was a huge success and thanks to

everyone's incredible support, we collected (4) SUV loads full of suiting items and accessories.

For more information on Dress for Success, please [click here](#).

Do you have **news** you can share with us about you or your company? Have you won an **award** or would you like us to **nominate** you for one? Please contact [Patty Drummond](#) with your information.

CREW Charlotte March 2017 Luncheon: A Conversation with Andrea Smith

Submitted by Ryan Ryamey



Andrea Smith, Chief Administrative Officer at Bank of America, and the 2017 Charlotte Chamber

Chairman joined CREW Charlotte on Tuesday, March 14th to share some thoughts about her

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To read the full recap, please [click here](#).

Thank You to Our March Luncheon Sponsors!



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[The Mecklenburg Times](#) newspaper has been covering Metro Charlotte, Mecklenburg, Union and Iredell counties since 1923. As part of the BridgeTower Media, The Mecklenburg Times is part of an award-winning group of more than 40 publications in 21 markets throughout the U.S.

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We could not be more honored and grateful of our sponsors. Their support of CREW Charlotte helps position our members to be the region's top real estate professionals through CREW Charlotte's commitment to professional and personal development. We sincerely thank our sponsors for their support!

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